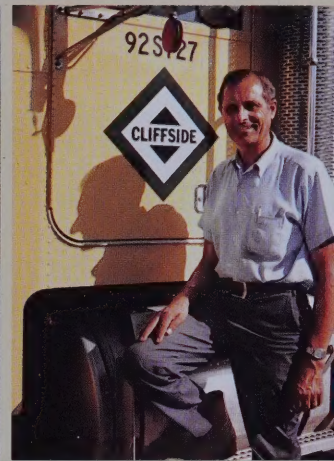
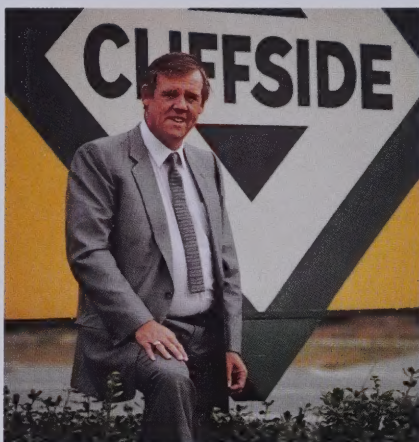


AR18



Cliffside
Utility
Contractors Ltd.



Cliffside has served the underground utility construction industry for thirty years. In our business we find that offering the customer prompt and efficient service is more important than the actual size of the job. This is evident from a lengthy list of repeat customers with whom we have long-standing relationships.

The expertise required to install underground utilities successfully and competitively is provided by a group of resourceful and dedicated workers. Other important factors are modern equipment and efficient automated tools.

With a proper mix of these ingredients, Cliffside constructs sewer and water connections, fire-lines, gas lines, custom boring jobs, and underground cables. The manufacturing division produces small tools and various equipment related to the underground utility industry.

Cliffside takes pride in its many achievements and looks forward to continuing its service.

E.R. Austin
President
Cliffside Utility Contractors Ltd.

Cover left:

Cliffside's new KRAC plow installs fibre optic cable with maximum efficiency.

Cover right:

Driver John Basso is a 17-year Cliffside employee.

Cliffside is Central Canada's largest underground utility contractor. Cliffside specializes in underground utilities of all types in Metropolitan Toronto and throughout Ontario. Operations in Quebec are coordinated through a centrally located headquarters near Montreal.

Founded in 1957, Cliffside installs natural gas distribution systems, telephone, electric, and cable television lines, watermain, storm drains, and sewers. The company also constructs mainline gas and oil pipelines and provides custom boring services. A manufacturing division designs and produces custom equipment and tools for underground utility work.

Cliffside has four operating bases strategically located in the northeast, northwest, downtown, and southwest areas of Toronto, with additional facilities in Barrie and Burlington. Cliffside now operates from a total of eight locations in Central Canada. Exceptional organization, communication, and efficiency make Cliffside a leader in the highly mobile utility construction industry.



A trench is excavated for installation of underground utility cables in a new Toronto subdivision.

Cliffside has thirty years experience in gas distribution work. In addition to gas installations for new housing developments, there is a high demand for conversion of existing services from oil to gas. Forty crews are at work during peak construction seasons and Cliffside has installed gas services to as many as 30,000 homes in one year.



Installing a natural gas line along a busy thoroughfare in west Toronto.

Cliffside performs gas distribution work for all of Ontario's major gas companies, much of it under annual contracts. Gas distribution lines up to 610 mm (24 inches) in diameter are installed in urban and suburban areas throughout Ontario and in Quebec.

Mainline oil and gas pipelines up to 406 mm (16 inches) in diameter are also constructed by Cliffside. For reliability, competitiveness, and safety, Cliffside's reputation is unequalled in the industry.



Cliffside crews are accustomed to working in all types of weather.



Welding crew at work on a natural gas pipeline near Whitby, Ontario.



Cliffside installs three oil pipelines in a common trench near Oakville, Ontario.

From its beginning as a gas distribution contractor, Cliffside quickly expanded operations to other types of utility construction. The Bell and Hydro division, formed in 1965, specializes in "joint use" contracts: installation of telephone, electrical, and cable television lines in a common trench. As part of joint-use work, Cliffside installs utility switchgears, places streetlights, and constructs manholes.

Bell and Hydro work has been performed for both public utility companies and private developers over the years. Eighteen crews carry

out installations throughout Ontario. Cliffside is one of the first utility contractors installing high-capacity fibre optic cables which are revolutionizing telephone communications.

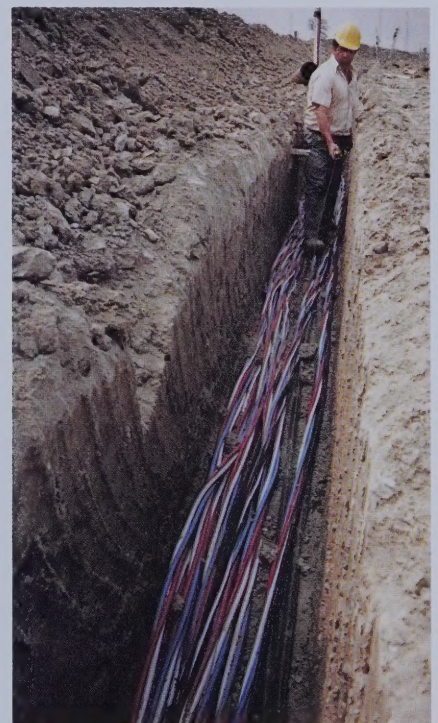
In 1968 Cliffside formed a water and sewer division to construct watermains, storm drains, and sewer lines. There are now ten crews providing specialized installation, rehabilitation, and repair services. Most work is performed in the Toronto and Peel regions under annual contracts for public utility commissions.



Cliffside's water and sewer division replaces a sewer line in downtown Toronto.



Streetlight poles are placed by one of Cliffside's Bell and Hydro crews in a redeveloped area near downtown Toronto.



Telephone, electrical, and cable television lines are installed in a common trench for a new subdivision in west Toronto.

In construction of underground utilities, it is often necessary to bore beneath roadways to allow installation of services without disruption of traffic. Cliffside's boring division not only meets the company's needs for this type of work, but also provides specialized boring services for outside clients. Four fully equipped crews carry out road bores of up to 1,524 mm (60 inches) in diameter. The boring division completes a total of more than 100 km (65 miles) of road bores per year, making it Ontario's largest boring contractor.

Selection and maintenance of equipment is critical to all of Cliffside's utility construction operations. Cliffside's fleet includes over 1,000 pieces of heavy equipment and service vehicles. All of Cliffside's locations have fully equipped repair and maintenance facilities to ensure equipment operates at maximum efficiency.

Cliffside's manufacturing division designs and builds some of the specialized equipment needed for utility construction. One example is a hydraulic trenching machine featuring maximum ease of operation and fewer moving parts requiring maintenance. This custom-designed trencher excavates frozen soil faster and more economically than conventional models.

Innovation and efficiency enhance Cliffside's competitiveness and enable the company to diversify to new markets and new types of work. Combined with the experience, skill, and dedication of Cliffside's employees, these qualities make possible continued success and growth in the utility construction industry.



Cliffside crew completing a road bore beneath an overpass of Highway 401 in Ontario.



The maneuverability and compact size of the smallest hydraulic excavator in Cliffside's equipment fleet make it ideal for work in congested urban areas.



Foreman Don Maclean coordinates operations at the work site.



Hydraulic trenching machine designed and built by Cliffside.

Cliffside Utility Contractors Ltd. was founded in Ontario in 1957. Cliffside operates throughout Ontario and Quebec and is the largest underground utility contractor in Central Canada.

Cliffside is wholly owned by Banister Continental Ltd., the parent company of the Banister Construction Group. Headquartered in Toronto, Cliffside has a total of eight locations in Central Canada.

The Banister Construction Group's diversified capabilities include pipeline, heavy civil, marine, industrial, and underground utility construction.

Cliffside Utility Contractors Ltd.

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